

PROPOSAL

44 THE GRAND PARADE

RESIDENTIAL AUTOMATION TENDER

A considered Loxone automation system designed
around the way this project will be lived in and used.

PREPARED BY

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PREPARED FOR

**HMES Electrical
Contractors**

44 The Grand Parade, Brighton-Le-Sands NSW 2216

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01 / OVERVIEW

ONE CONNECTED SYSTEM

A CENTRALISED LOXONE BUILDING-AUTOMATION PROPOSAL FOR THE FOUR-LEVEL RESIDENCE AT 44 THE GRAND PARADE. THE INCLUDED SCOPE COORDINATES DALI LIGHTING, ROOM CONTROLS, PRESENCE-LED SCENES, AUTOMATED BLINDS AND COMMISSIONING THROUGH ONE DEDICATED AUTOMATION CABINET. CCTV, SECURITY, INTERCOM/ACCESS, AIR-CONDITIONING INTEGRATION, NETWORK INFRASTRUCTURE AND DECENTRALISED PUCK ALTERNATIVES ARE PRICED SEPARATELY FOR REVIEW.

01

DESIGNED AS ONE

Lighting, room controls, shading and connected systems are engineered as one coordinated experience.

02

SIMPLE EVERY DAY

Scenes, schedules and presence-led responses reduce repetition while retaining intuitive local control.

03

READY TO EVOLVE

A structured Loxone foundation keeps the project serviceable and ready for future additions.

04

PROPERLY DELIVERED

Engineering, programming, commissioning and handover are included as defined in the proposal scope.

02 / ABOUT

INTEGRATD LIVING

Integratd Living specialises in automation technology designed for homes, workplaces and multi-residential projects. We combine lighting, climate, access, audio, shading and energy management into one intuitive system, supported by considered engineering and dependable commissioning.

A HOME THAT RESPONDS WITHOUT BECOMING COMPLICATED.

The best automation is felt in everyday comfort, clarity and control—not in the number of separate apps or switches on the wall.

INCLUDED SYSTEMS

Each proposal group below forms part of the base project investment.



System Engineering, Documentation and Rough-In Coordination

\$8,640.00

Detailed system engineering, cable and topology documentation, coordination of DALI, Tree and control wiring, and an on-site rough-in audit before fit-off.



Central Loxone Automation Cabinet

\$16,977.90

A dedicated, pre-built and factory-tested central automation cabinet containing the Loxone core, DALI interfaces, blind relays, protected power supplies and labelled terminations.



DALI Intelligent Lighting Control

\$10,080.00

Central DALI control for the approximately 118 scheduled downlights plus coordinated feature-lighting groups, including dimming scenes, time-based behaviour and app control.

INCLUDED SYSTEMS

Each proposal group below forms part of the base project investment.



Loxone Touch Room Controls

\$11,663.48

Twenty-two premium Loxone Touch Pure room controls provide a consistent five-point interface for lighting, blinds and future climate functions, with integrated temperature and humidity sensing.



Presence and Scene Automation

\$6,157.01

Eighteen flush-mounted presence sensors provide motion, acoustic-presence and brightness data for automatic lighting, occupancy and security logic. Final positions are subject to reflected-ceiling and joinery coordination.



Feature and LED Strip Control Allowance

\$3,379.96

A provisional twelve-channel Loxone control allowance for the extensive LED-strip and feature-lighting scope. Final quantities depend on the issued lighting schedule, strip type and driver topology.

INCLUDED SYSTEMS

Each proposal group below forms part of the base project investment.



Automated Blind and Curtain Control

\$3,315.00

Central control and commissioning for thirteen motorised blinds or curtains, including group scenes, time schedules and future sun/temperature logic. Motors and field wiring are by others.



Logic Programming and App Configuration

\$13,440.00

Project-wide Loxone programming, app configuration, schedules, scenes, user permissions, notifications and coordinated logic across the included systems.



Testing, Handover and Personalisation

\$5,520.00

End-to-end testing, client handover, two-hour system training and a post-handover personalisation allowance once the home is occupied.

OPTIONAL SYSTEMS

These systems are priced separately and excluded from the base proposal total.



Optional: 8-Camera UniFi Protect CCTV

\$12,003.15

Eight all-weather 4K UniFi Protect G6 turret cameras, a four-bay recorder, surveillance storage, PoE infrastructure and commissioning. Final views and retention period require an approved camera layout.



Optional: Integrated Security and Alarm

\$10,840.00

Loxone security logic using the included presence sensors, supplemented by perimeter contacts, alarm interfaces, siren and backup. Final entry points and monitoring requirements are subject to security design review.



Optional: Intercom and Access Control

\$15,776.22

Two Loxone video intercom/access stations for the front entry and external gate, plus three internal wall-control tablets. Door and gate mechanics, final strikes and field wiring are subject to hardware coordination.

OPTIONAL SYSTEMS

These systems are priced separately and excluded from the base proposal total.



Optional: Air-Conditioning Integration

\$7,440.00

Provisional integration of the two specified air-conditioning systems into Loxone. Final scope and gateway selection depend on the selected plant, indoor-unit count and supported protocol.



Optional: UniFi Network Infrastructure

\$13,010.00

A coordinated UniFi network allowance for the six wireless access-point locations identified in the electrical scope, with gateway, managed PoE switching, rack/UPS hardware and commissioning.



Per-Unit Loxone Puck Alternatives

\$1,150.62

Per-unit supply and configuration rates for decentralised Loxone puck alternatives. Electrical installation, mains/field wiring and final compatibility checks are excluded.

Per unit: standard on/off control - Nano 2 Relay Tree: \$317.39 ex GST / unit
Per unit: dimming control - Nano Dimmer Air: \$368.25 ex GST / unit
Per unit: blind control - Nano Motor Controller Air: \$464.97 ex GST / unit

ESTIMATE

The base proposal is shown first. Optional systems remain separately selectable and do not change this total.

SYSTEM DESIGN & ENGINEERING

\$8,640.00

System Engineering, Documentation and Rough-In Coordination

LOXONE AUTOMATION SYSTEM

\$51,573.35

Central Loxone Automation Cabinet
DALI Intelligent Lighting Control
Loxone Touch Room Controls
Presence and Scene Automation
Feature and LED Strip Control Allowance
Automated Blind and Curtain Control

PROGRAMMING, COMMISSIONING & HANDOVER

\$18,960.00

Logic Programming and App Configuration
Testing, Handover and Personalisation

SUB TOTAL	\$79,173.35
GST	\$7,917.34
TOTAL INCL GST	\$87,090.69

PAYMENT TERMS

20% DEPOSIT ON ACCEPTANCE; 70% BEFORE EQUIPMENT PROCUREMENT; 10% ON COMMISSIONING AND PRACTICAL COMPLETION.
VARIATIONS AND EQUIPMENT OUTSIDE THE STATED SCOPE REQUIRE WRITTEN APPROVAL.

OPTIONAL SYSTEMS AVAILABLE

Selectable independently and excluded from the base proposal total

\$60,219.99

CLEAR FROM THE BEGINNING

EXCLUSIONS

- 01 HME IS TO PROVIDE AND INSTALL MAINS AND FIELD WIRING, DALI-COMPATIBLE LUMINAIRES/DRIVERS, GPOS, GENERAL ELECTRICAL SWITCHBOARDS, CONTAINMENT AND BUILDER WORKS UNLESS EXPRESSLY INCLUDED.
- 02 EXTERNAL EQUIPMENT AND TERMINATIONS MUST BE SUITABLE FOR THE COASTAL ENVIRONMENT.
- 03 GST IS ADDITIONAL UNLESS STATED OTHERWISE.
- 04 Supply and installation of electrical cabling unless otherwise specified.
- 05 Supply and installation of data cabling unless otherwise specified.
- 06 Supply and installation of NBN services or internet.

CONDITIONS

- 01 Final engineering and procurement are subject to COORDINATED ELECTRICAL DRAWINGS, LUMINAIRE AND DALI DRIVER SCHEDULES, CONFIRMED BLIND MOTORS, DOOR HARDWARE, CAMERA VIEWS AND RETENTION REQUIREMENTS, A/C MAKE/MODEL AND INTEGRATION PROTOCOL, FINAL NETWORK DESIGN AND SITE ACCESS.
- 02 Final device locations, control groupings and cable routes require coordinated approval before rough-in or wall closure.
- 03 Dedicated, accessible space and suitable power must be provided for control and network equipment.
- 04 Changes after approval, rework caused by other trades and work outside the described scope may be treated as variations.
- 05 Integratd Living is not responsible for third-party systems unless explicitly included in the proposal.
- 06 Final commissioning is subject to complete, powered and testable field wiring and connected equipment.

06 / ACCEPTANCE

READY WHEN YOU ARE

Acceptance confirms the proposal scope, investment and project conditions contained in this document.

PROPOSAL	Q-000043
SITE	44 The Grand Parade – Residential Automation Tender
CLIENT	HMES Electrical Contractors
TOTAL INCL GST	\$87,090.69

I accept this proposal and confirm I am authorised to approve the described work.

FULL NAME

SIGNATURE

DATE

Return the signed proposal to living@integratd.com. A countersigned copy will be retained with the FGS quote record.